# Northern Utilities, Inc. 

New Hampshire Division

2012/2013 Winter Season Proposed Cost of Gas Adjustment

to be Effective November 1, 2012

Filed September 14, 2012

Northern Utilities, Inc.
New Hampshire Division
Winter 2012-2013 Cost of Gas

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Northern Utilities, Inc.
New Hampshire Division

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Proposed


## CALCULATION OF FIRM SALES COST OF GAS RATE

Period Covered: November 1, 2012 - April 30, 2013

| (Col 1) | (Col 2) | (Col 3) |  |
| :---: | :---: | :---: | :---: |
| Total Anticipated Direct Cost of Gas | \$24,068,344 |  |  |
| Projected Prorated Sales (11/01/12-04/30/13) | 27,305,924 |  |  |
| Direct Cost of Gas Rate |  | \$0.8814 | per therm |
| Demand Cost of Gas Rate | \$11,941,749 | \$0.4373 | per therm |
| Commodity Cost of Gas Rate | \$12,126,595 | \$0.4441 | per therm |
| Total Direct Cost of Gas Rate | \$24,068,343 | \$0.8814 | per therm |
| Total Anticipated Indirect Cost of Gas | $(\$ 2,517,100)$ |  |  |
| Projected Prorated Sales (11/01/12-04/30/13) | 27,305,924 |  |  |
| Indirect Cost of Gas |  | (\$0.0922) | per therm |
| TOTAL PERIOD AVERAGE COST OF GAS |  | \$0.7892 | per therm |


| RESIDENTIAL COST OF GAS RATE - 11/01/12 | COGwr | \$0.7892 |
| :--- | :--- | :--- |
|  | Maximum (COG+25\%) | $\$ 0.9865$ |


| COMIIND LOW WINTER USE COST OF GAS RATE - 11/01/12 | COGwI | \$0.7111 |
| :--- | :--- | :--- | per therm | Maximum (COG+25\%) |
| :--- |


| C\&I HLF DEMAND COSTS ALLOCATED PER SMBA | $\$ 710,730$ |
| :--- | ---: |
| PLUS: RESIDENTIAL DEMAND RELOCATION TO C7I HLF | $\$ 16,345$ |
| C\&I HLF TOTAL ADJUSTED DEMAND COSTS | $\$ 727,075$ |
| C\&I HLF PROJECTED PRORATED SALES (11/1/12-04/30/13) | $2,179,467$ |
| DEMAND COST OF GAS RATE | $\$ 0.3336$ |
|  |  |
| C\&I HLF COMMODITY COSTS ALLOCATED PER SMBA | $\$ 1,026,424$ |
| PLUS: RESIDENTIAL COMMODITY COSTS | $(\$ 2,721)$ |
| C\&I HLF TOTAL ADJUSTED COMMODITY COSTS | $\$ 1,02,703$ |
| C\&I HLF PROJECTED PRORATED SALES (11/01/12-04/30/13) | $2,179,467$ |
| COMMODITY COST OF GAS RATE | $\$ 0.4697$ |
| INDIRECT COST OF GAS |  |
| TOTAL C\&I HLF COST OF GAS RATE | $\mathbf{( \$ 0 . 0 9 2 2 )}$ |


| COM/IND HIGH WINTER USE COST OF GAS RATE - 11/01/12 | COGwh | \$0.8037 | per therm |
| :---: | :---: | :---: | :---: |
|  | Maximum (COG+25\%) | \$1.0046 |  |


| C\&I LLF COMMODITY COSTS ALLOCATED PER SMBA | $\$ 5,258,837$ |
| :--- | ---: |
| PLUS RESIDENTIAL DEMAND REALLOCATION TO C\&I LLF | $\$ 120,941$ |
| C\&I LLF TOTAL ADJUSTED DEMAND COSTS | $\$ 5,379,778$ |
| C\&I LLF PROJECTED PRORATED SALES (11/01/12-04/30/13) | $11,784,423$ |
| DEMAND COST OF GAS RATE | $\$ 0.4565$ |
| C\&I LLF COMMODITY COSTS ALLOCATED PER SMBA | $\$ 5,191,440$ |
| PLUS: RESIDENTIAL COMMODITY REALLOCATION TO C\&I LLF | $(\$ 13,762)$ |
| C\&I LLF TOTAL ADJUSTED COMMODITY COSTS | $\$ 5,177,678$ |
| C\&I LLF PROJECTED PRORATED SALES (11/1/12-04/30/13) | $11,784,423$ |
| COMMODITY COST OF GAS RATE | $\$ 0.4394$ |
| INDIRECT COST OF GAS | $\mathbf{( \$ 0 . 0 9 2 2 )}$ |
| TOTAL C\&I LLF COST OF GAS RATE | $\mathbf{\$ 0 . 8 0 3 7}$ |

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## NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION WINTER SEASON C\&I RATES

|  | Winter Season <br> November 2012 - April 2013 | Tariff Rates | Total Delivery Rates (Includes LDAC) | Total Billed Rates <br> Tariff Rates, LDAC <br> Plus Cost of Gas |
| :---: | :---: | :---: | :---: | :---: |
| Residential Heating | Tariff Rate R 5: |  |  |  |
|  | Monthly Customer Charge | \$13.73 | \$13.73 | \$13.73 |
|  | First 50 therms | \$0.4410 | \$0.5118 | \$1.3010 |
|  | All usage over 50 therms | \$0.3829 | \$0.4537 | \$1.2429 |
|  | LDAC | \$0.0708 |  |  |
|  | Gas Cost Adjustment: |  |  |  |
|  | Cost of Gas | \$0.7892 |  |  |


| Residential Heating | Tariff Rate R 10: |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Low Income | Monthly Customer Charge | \$5.50 | \$5.50 | \$5.50 |
|  | First 50 therms | \$0.1764 | \$0.2472 | \$1.0364 |
|  | All usage over 50 therms | \$0.1532 | \$0.2240 | \$1.0132 |
|  | LDAC | \$0.0708 |  |  |
|  | Gas Cost Adjustment: |  |  |  |
|  | Cost of Gas | \$0.7892 |  |  |



| Residential Non-Heating | Tariff Rate R 11: |  |  |  |
| :--- | :--- | ---: | ---: | ---: |
| Low Income | Monthly Customer Charge | $\$ 9.98$ | $\$ 9.98$ |  |
|  | First 10 therms | $\$ 0.2499$ | $\$ 0.3207$ | $\$ 1.1099$ |
|  | All usage over 10 therms | $\$ 0.2499$ | $\$ 0.3207$ | $\mathbf{\$ 1 . 1 0 9 9}$ |
|  | LDAC | $\$ 0.0708$ |  |  |
|  | Gas Cost Adjustment: |  |  |  |

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## NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION WINTER SEASON C\&I RATES

| Winter Season November 2012 - April 2013 | Tariff <br> Rates | Total Delivery Rates (Includes LDAC) | Total Billed Rates Tariff Rates, LDAC Plus Cost of Gas |
| :---: | :---: | :---: | :---: |
| C\&I Low Annual/High Winter <br> Tariff Rate G 40: <br> Monthly Customer Charge <br> First 75 therms <br> All usage over 75 therms <br> LDAC <br> $\frac{\text { Gas Cost Adjustment: }}{\text { Cost of Gas }}$ | $\begin{array}{r} \$ 31.40 \\ \$ 0.2701 \\ \$ 0.2226 \\ \$ 0.0444 \\ \$ 0.8037 \\ \hline \end{array}$ | $\begin{aligned} & \quad \$ 31.40 \\ & \$ 0.3145 \\ & \$ 0.2670 \end{aligned}$ | $\begin{array}{ll} \$ 1.1182 \\ \$ 1.0707 \end{array}$ |
| C\&I Low Annual/Low Winter Tariff Rate G 50: <br>  Monthly Customer Charge <br>  First 75 therms <br>  All usage over 75 therms <br>  LDAC <br>  Gas Cost Adjustment: <br> Cost of Gas  | $\begin{gathered} \$ 31.40 \\ \$ 0.2701 \\ \$ 0.2226 \\ \mathbf{\$ 0 . 0 4 4 4} \\ \mathbf{\$ 0 . 7 1 1 1} \end{gathered}$ | $\begin{aligned} & \quad \$ 31.40 \\ & \$ 0.3145 \\ & \$ 0.2670 \end{aligned}$ | $\begin{array}{ll}  & \$ 31.40 \\ \$ 1.0256 \\ \$ 0.9781 \end{array}$ |
| C\&I Medium Annual/High Winter <br> Tariff Rate G 41: <br> Monthly Customer Charge <br> All usage <br> LDAC <br> $\frac{\text { Gas Cost Adjustment: }}{\text { Cost of Gas }}$ | $\begin{gathered} \$ 94.21 \\ \$ 0.2016 \\ \$ 0.0444 \\ \$ 0.8037 \end{gathered}$ | $\begin{gathered} \$ 94.21 \\ \$ 0.2460 \end{gathered}$ | $$ |
| C\&I Medium Annual/Low Winter Tariff Rate G 51: <br>  Monthly Customer Charge <br>  First 1,300 therms <br>  All usage over 1,300 therms <br>  LDAC <br>  Gas Cost Adjustment: <br>  Cost of Gas | $\begin{array}{r} \$ 94.21 \\ \$ 0.1849 \\ \$ 0.1482 \\ \$ 0.0444 \\ \\ \$ 0.7111 \end{array}$ | $\begin{aligned} & \$ 94.21 \\ & \$ 0.2293^{\$ 0.1926} \end{aligned}$ | $\begin{array}{ll}  & \$ 94.21 \\ \$ 0.9404 \\ \$ 0.9037 \end{array}$ |
| C\&I High Annual/High Winter <br> Tariff Rate G 42: <br> Monthly Customer Charge <br> All usage <br> LDAC <br> $\frac{\text { Gas Cost Adjustment: }}{\text { Cost of Gas }}$ | $\begin{gathered} \$ 0.00 \\ \$ 0.1933 \\ \$ 0.0444 \\ \$ 0.8037 \end{gathered}$ | $\begin{aligned} \$ 0.00 \\ \$ 0.2377 \end{aligned}$ | $\begin{aligned} & \$ 0.00 \\ \$ 1.0414 & \end{aligned}$ |
| C\&I High Annual/Low Winter Tariff Rate G 52: <br>  Monthly Customer Charge <br>   <br>  All usage <br>  LDAC <br>  Gas Cost Adjustment: <br>   | $\begin{gathered} \$ 314.05 \\ \$ 0.1480 \\ \$ 0.0444 \\ \$ 0.7111 \end{gathered}$ | $\begin{gathered} \$ 314.05 \\ \$ 0.1924 \end{gathered}$ | $\begin{array}{r} \$ 314.05 \\ \$ 0.9035 \end{array}$ |

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Authorized by NHPUC Order No. $\qquad$ , in Docket No. DG 12-__ , dated $\qquad$

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION WINTER SEASON C\&I RATES

|  | Winter Season <br> November 2012 - April 2013 | Tariff <br> Rates | Total <br> Delivery Rates <br> (Includes LDAC) |
| :--- | :--- | ---: | :---: |
| C\&I Low Annual/High Winter | Tariff RateT 40: | $\$ 31.40$ | $\$ 31.40$ |
|  | Monthly Customer Charge | $\$ 0.2701$ | $\$ 0.3145$ |
|  | First 75 therms | $\$ 0.2226$ | $\$ 0.2670$ |
|  | All usage over 75 therms | $\$ 0.0444$ |  |
|  | LDAC |  |  |


| C\&I Low Annual/Low Winter | Tariff Rate T 50: |  |  |
| :--- | :--- | ---: | ---: |
|  | Monthly Customer Charge | $\$ 31.40$ | $\$ 31.40$ |
|  | First 75 therms | $\$ 0.2701$ | $\$ 0.3145$ |
|  | All usage over 75 therms | $\$ 0.2226$ | $\$ 0.2670$ |
|  | LDAC | $\$ 0.0444$ |  |


| C\&I Medium Annual/High Winter | Tariff Rate T 41: | $\$ 94.21$ | $\$ 94.21$ |
| :--- | :--- | ---: | ---: |
|  | Monthly Customer Charge | $\$ 0.2016$ | $\$ 0.2460$ |
|  | All usage | $\$ 0.0444$ |  |


| C\&I Medium Annual/Low Winter | Tariff Rate T 51: |  |  |
| :---: | :---: | :---: | :---: |
|  | Monthly Customer Charge | \$94.21 | \$94.21 |
|  | First 1,300 therms | \$0.1849 | \$0.2293 |
|  | All usage over 1,300 therms | \$0.1482 | \$0.1926 |
|  | LDAC | \$0.0444 |  |


| C\&I High Annual/High Winter | Tariff Rate T 42: | $\$ 314.05$ | $\$ 314.05$ |
| :--- | :--- | ---: | ---: |
|  | Monthly Customer Charge | $\$ 0.1933$ | $\$ 0.2377$ |
|  | All usage | $\$ 0.0444$ |  |


| C\&I High Annual/Low Winter | Tariff Rate T 52: | $\$ 314.05$ | $\$ 314.05$ |
| :--- | :--- | ---: | ---: |
|  | Monthly Customer Charge | $\$ 0.1480$ | $\$ 0.1924$ |
|  | All usage | $\$ 0.0444$ |  |


| C\& Interruptible Transportation | Tariff Rate IT: |  |  |
| :--- | :--- | :---: | :---: |
|  | Monthly Customer Charge | $\$ 170.21$ | $\$ 170.21$ |
|  | First 20,000 therms | $\mathbf{\$ 0 . 1 2 9 9}$ | $\mathbf{\$ 0 . 1 2 9 9}$ |
|  | All usage over 20,000 therms | $\mathbf{\$ 0 . 1 1 0 8}$ | $\mathbf{\$ 0 . 1 1 0 8}$ |

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## VII. DELIVERY SERVICE TERMS AND CONDITIONS

## APPENDIX A

## Schedule of Administrative Fees and Charges

## I. Supplier Balancing Charge: $\quad \mathbf{\$ 0 . 7 7}$ per MMBtu of Daily Imbalance Volumes

- Updated effective every November 1 to reflect the Company's latest balancing resources and associated capacity costs.
- Daily Imbalance Volumes represent the difference between ATV and ATV adjusted for actual EDDa.
II. Peaking Service Demand Charge: $\quad \mathbf{\$ 1 1 . 0 9}$ per MMBtu per MDPQ per month for November 2012 through April 2013.
- Updated effective every November 1 to reflect the Company’s Peaking resources and associated costs.
III. Company Allowance Calculation: $\quad \mathbf{0 . 6 0 \%}$ - Provided in Attachment 3 to Schedule 10


## IV. Supplier Services and Associated Fees:

| SERVICE | PRICING |
| :--- | :--- |
| Pool Administration (required) <br> Non-Daily Metered Pools only | $\bullet \$ 0.10 / \mathrm{month} /$ customer billed @ marketer level |
| Standard Passthrough Billing (required) | $\bullet \$ 0.60 /$ customer/month billed @ marketer level |
| Standard Complete Billing (optional - <br> Passthrough Billing fee not required if this <br> service is elected) | $\bullet \$ 1.50 /$ customer/month billed @ marketer level |
| Customer Administration (required) | $\bullet \quad \$ 10 /$ customer/switch billed @ marketer level |

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Issued by:
 Treasurer
$\qquad$ dated $\qquad$ .

# VII. DELIVERY SERVICE TERMS AND CONDITIONS 

## APPENDIX C

## Capacity Allocators

Capacity Allocators shall be calculated and filed with the Commission each year with the Winter Cost of Gas filing. The following Capacity Allocators shall be applicable for capacity assignments during the period of November 1, 2012 through October 31, 2013.

Commercial and Industrial

$$
\underline{\text { High Winter Use } \quad \underline{\text { Low Winter Use }} \text {, }}
$$

| Pipeline: | $17.36 \%$ | $55.58 \%$ |
| :--- | :--- | :--- |
| Storage: | $36.05 \%$ | $19.38 \%$ |
| Peaking: | $46.59 \%$ | $25.04 \%$ |

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# VII. DELIVERY SERVICE TERMS AND CONDITIONS 

APPENDIX D<br>\section*{Firm Sales Service Re-Entry Fee Bill Adjustment (continued)}

The Re-Entry Fee shall be calculated and filed with the Commission each year with the Winter Cost of Gas filing. The following Firm Sales Service Re-Entry Fee Unit Charge shall be applicable for the period of November 1, 2012 through October 31, 2013.

| Effective Dates: | November 1, 2012 - October 31, 2013 |
| :--- | :--- |
|  |  |
| Annual Average Unit Cost: | $\$ 367.51$ |
| 25\% - Annual Charge for Re-Entry Fee: | $\$ 91.88$ |
|  |  |
| Monthly Unit Charge for Re-Entry Fee: | $\$ 7.66$ |


$\qquad$ in Docket No. DG 12 - $\qquad$ dated $\qquad$ _.

## Anticipated Cost of Gas

New Hampshire Division
Period Covered: May 1, 2012 November 1, 2012 - October 31, 2012April 30, 2013
(Col 1)
(Col 2)
(Col 3)

| ANTICIPATED DIRECT COST OF GAS |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Purchased Gas: |  |  |  |  |  |  |  |
| Demand Costs: | \$ 481,574 | \$ | 2,023,753 |  |  |  |  |
| Supply Costs: | \$ 2,045,969 | \$ | 8,117,009 |  |  |  |  |
| Storage \& Peaking Gas: |  |  |  |  |  |  |  |
| Demand, Capacity: | \$ 377,162 | \$ | 12,098,754 |  |  |  |  |
| Commodity Costs: | \$ 21,944 | \$ | 3,182,658 |  |  |  |  |
| Hedging (Gain)/Loss | \$ 239,048 | \$ | 822,275 |  |  |  |  |
| Interruptible Included Above | \$ | \$ | - |  |  |  |  |
| Inventory Finance Charge | \$ | \$ | 4,654 |  |  |  |  |
| Capacity Release | \$ | \$ | $(2,180,758)$ |  |  |  |  |
| Total Anticipated Direct Cost of Gas |  |  |  | \$ | 3,165,697 | \$ | 24,068,344 |
| ANTICIPATED INDIRECT COST OF GAS |  |  |  |  |  |  |  |
| Adjustments: |  |  |  |  |  |  |  |
| Prior Period Under/(Over) Collection | \$ (104,463) | \$ | $(3,105,739)$ |  |  |  |  |
| Interest | \$ $(2,129)$ | \$ | $(10,976)$ |  |  |  |  |
| Refunds | \$ | \$ | $(168,825)$ |  |  |  |  |
| Interruptible Margins | \$ | \$ | - |  |  |  |  |
| Total Adjustments |  |  |  | \$ | $(106,592)$ | \$ | $(3,285,540)$ |
| Working Capital: |  |  |  |  |  |  |  |
| Total Anticipated Direct Cost of Gas | \$ 3,165,697 | \$ | 24,068,344 |  |  |  |  |
| Working Capital Percentage | 0.082\% |  | 0.082\% |  |  |  |  |
| Working Capital Allowance | \$ 2,607 | \$ | 19,823 |  |  |  |  |
| Plus: Working Capital Reconciliation (Acct 182.11) | \$ (952) | \$ | $(9,592)$ |  |  |  |  |
| Total Working Capital Allowance |  |  |  | \$ | 1,655 | \$ | 10,231 |
| Bad Debt: |  |  |  |  |  |  |  |
| Projected Bad Debt | \$ 650,000 |  |  |  |  |  |  |
| Bad Debt Supply Portion (64\%) | \$ 416,526 |  |  |  |  |  |  |
| Seasonal Bad Debt Portion (91\%) | \$ 39,068 |  |  |  |  |  |  |
| Bad Debt Allowance |  | \$ | 271,636 |  |  |  |  |
| Plus: Bad Debt Reconciliation (Acct 182.16) | \$ (1,283) | \$ | $(142,934)$ |  |  |  |  |
| Total Bad Debt Allowance |  |  |  | \$ | 37,785 | \$ | 128,702 |
| Local Production and Storage Capacity |  |  |  | \$ |  | \$ | 307,762 |
| Miscellaneous Overhead-20.6978.17\% Allocated to SummerWinter Season |  |  |  | \$ | 85,176 | \$ | 321,744 |
| Total Anticipated Indirect Cost of Gas |  |  |  | \$ | 18,025 | \$ | $(2,517,100)$ |
| Total Cost of Gas |  |  |  | \$ | 3,183,722 | \$ | 21,551,244 |

$\qquad$
N.H.P.U.C No. 10

NORTHERN UTILITIES, INC. | Sixty-sixth seventh Revised Page 39 |
| ---: |
| Superseding Sixty-fifth sixth Revised Page 39 |

| ION OF FIRM SALES COST OF GAS R |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Period Covered: May November 1, 2012 - October 31, 2012 April 30, 2013 |  |  |  |  |  |
| (Col 1 ) | (Col 2 ) |  | (Col 3 ) |  |  |
| Total Anticipated Direct Cost of Gas | \$3,165,697 | \$24,068,344 |  |  |  |
| Projected Prorated Sales (05/01/12-10/31/12) (11/1/112-04/30/13) | 7,466,573 | 27,305,924 |  |  |  |
| Direct Cost of Gas Rate |  |  | \$0.4240 | \$0.8814 | per therm |
| Demand Cost of Gas Rate | \$858,736 | \$11,941,749 | $\$ 0.1150$ | \$0.4373 | per therm |
| Commodity Cost of Gas Rate | \$2,306,962 | \$12,126,595 | \$0.3090 | \$0.4441 | per therm |
| Total Direct Cost of Gas Rate | \$3,165,697 | \$24,068,344 | \$0.4240 | \$0.8814 | per therm |
| Total Anticipated Indirect Cost of Gas | \$18,025 | (\$2,517,100) |  |  |  |
| Projected Prorated Sales (05/01/12-10/31/12) (11/1/12- - 04/30/13) | 7,466,573 | 27,305,924 |  |  |  |
| Indirect Cost of Gas |  |  | \$0.0024 | (\$0.0922) | per therm |
| total period average cost of gas |  |  | \$0.4264 | \$0.7892 | per therm |
| Period Ending over-collection as determined on 5/25/12 ${ }^{1}$ | (\$157,878.00) |  |  |  |  |
| Projected Sales (06/01/12-10/31/12) | 6,120,081 |  |  |  |  |
| Per Unit Change in Cost of Gas (06601/11-10/31/11) | (\$0.0258) |  |  |  |  |
| Period Ending Under collection as determined on $7 / 25112^{2}$ | \$115.719.60 |  |  |  |  |
| Projected Sales (08/01/12-10/31/12) | 3,979,437 |  |  |  |  |
| Per Unit Change in Cost of Gas (08/01/11-10/31/11) | \$0.0291 |  |  |  |  |
| Period Ending Under-collection as determined on $8 / 22 / 12^{3}$ - | (\$82,167.00) |  |  |  |  |
| Projected Sales (09/01/12-10/31/12) | 2,903,715 |  |  |  |  |
| Per Unit Change in Cost of Gas (0901/11-10/31/11) | (\$0.0283) |  |  |  |  |
|  |  |  |  |  |  |
| -z Over-collection w/o rate adjustement as contained in NU's COG Report dated July 25,2012 |  |  |  |  |  |
| -3 Over-collection w/o rate adiustement as contained in NUl's COG Report dated August 22,2012 |  |  |  |  |  |
| RESIDENTIAL COST OF GAS RATE - 09 11/01/12 | coswr |  | 50.4014 0.7892 |  | per therm |
| Maximum (COG+25\%) |  |  | \$0.5330 | \$0.9865 |  |
| RESIDENTALCOST OF GAS RATE-0501112 CHANGEINPER UNITCOST |  |  | \$0.4264 |  |  |
| RESIDENTIAL COST OF GAS RATE-06/01112 |  |  | ${ }_{\text {\$0.4006 }}$ |  |  |
| GHANGEINPER UNIT COST |  |  | \$0.0291 |  |  |
| RESIDENTIAL COST OF GAS RATE- $08101 / 12$ |  |  | \$0.4297 |  |  |
| CHANGEIN PER UNUT COST |  |  | (\$0.0283) |  |  |
| RESIDENTIAL-COST OF GAS RATE-09101112 |  |  | \$0.4014 |  |  |
| COMIND LOW WINTER USE COST OF GAS RATE - 09.11/01/12 | COGwl |  | \$0.3585 0.7111 |  | per therm |
| Maximum (COG+25\%) |  |  | \$0.4794 | \$0.8889 |  |
| COMMIND LOW WINTER USECOST OF GAS RATE -0510112 |  |  | \$0.3835 |  |  |
| CHANGE IN PER UNUT COST |  |  | (\$0.0258) |  |  |
| COM/IND LOW WINTER USE COST OF GAS RATE-06101112 CHANGE IN PER UNIT COST |  |  | \$0.3577 $\$ 0.0291$ |  |  |
| COMIIND LOW WINTER USECOST OF GAS RATE-08101112 |  |  | \$0.3868 |  |  |
| CHANGE IN PER UNIT COST |  |  | (50.0283) |  |  |
| RESIDENTILL COST OF GAS RATE -09/0112 |  |  | \$0.3585 |  |  |
| C\&I HLF DEMAND COSTS ALLOCATED PER SMBA | \$710,730 |  |  |  |  |
| PLUS: RESIDENTIAL DEMAND RELOCATION TO C7I HLF | \$16,345 |  |  |  |  |
| C\&I HLF TOTAL ADJUSTED DEMAND COSTS | \$727,075 |  |  |  |  |
| C\&I HLF PROJECTED PRORATED SALES (11/1/12-04/30/13) | 2,179,467 |  |  |  |  |
| DEMAND COST OF GAS RATE | \$0.3336 |  |  |  |  |
| C\&I HLF COMMODITY COSTS ALLOCATED PER SMBA | \$1,026,424 |  |  |  |  |
| PLUS: RESIIDENTIAL COMMODITY COSTS | (\$2.721) |  |  |  |  |
| $\frac{\text { C\&I }}{\text { Cl }}$ HLF TOTAL ADJUSTED COMMODITY COSTS ${ }^{\text {Cl }}$ | $\frac{\$ 1,023,703}{2,179467}$ |  |  |  |  |
| C\&I HLF PROJECTED PRORATED SALES (11/01/12-04/30/13) COMMODITY COST OF GAS RATE | $\begin{array}{r} 2,179,467 \\ \underline{\$ 0.4697} \end{array}$ |  |  |  |  |
| INDIRECT COST OF GAS | (\$0.0922) |  |  |  |  |
| TOTAL C\&I HLF COST OF GAS RATE | \$0.7111 |  |  |  |  |



## NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION

SUMMER WINTER SEASON C\&I RATES


| Residential Heating Low income | Tariff Rate R 10: |  |  | \$5.50 |  | \$0.6420 | \$5.50 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Monthly Customer Charge | \$5.50 |  |  |  |  |  |
|  | First 50 therms | \$0.1764 |  | \$0.2406 | \$0.2472 |  | \$1.0364 |
|  | All usage over 50 therms | \$0.1764 | \$0.1532 | \$0.2406 | \$0.2240 | \$0.6420 | \$1.0132 |
|  | LDAC | \$0.0642 | \$0.0708 |  |  |  |  |
|  | Gas Cost Adjustment: |  |  |  |  |  |  |
|  | Cost of Gas | \$0.4014 | \$0.7892 |  |  |  |  |




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## NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION

SUMMER WINTER SEASON C\&I RATES

| Summer Winter Season May 2012-October 2012 November 2012-April 2013 | Tariff Rates | Total <br> Delivery Rates <br> (Includes LDAC) | Total Billed Rates Tariff Rates, LDAC Plus Cost of Gas |
| :---: | :---: | :---: | :---: |
| C\&I Low Annual/High Winter Tariff Rate G 40: <br>  Monthly Customer Charge <br>  First 75 therms <br>  All usage over 75 therms <br>  LDAC <br>  Gas Cost Adjustment: <br> Cost of Gas  <br>   | $\$ 31.40$  <br> $\$ 0.2701$  <br> $\$ 0.2226$  <br> $\$ 0.0435$ $\$ 0.0444$ <br>   <br> $\$ 0.4347$ $\$ 0.8037$ | $\begin{array}{lr}  & \$ 31.40 \\ \$ 0.3136 & \$ 0.3145 \\ \$ 0.2661 & \$ 0.2670 \end{array}$ |  $\$ 31.40$ <br> $\$ 0.7483$ $\underline{\$ 1.1182}$ <br> $\$ 0.7008$ $\$ 1.0707$ |
| C\&I Low Annual/Low Winter Tariff Rate G 50: <br>  Monthly Customer Charge <br>  First 75 therms <br>  All usage over 75 therms <br>  LDAC <br>  Gas Cost Adjustment: <br>  Cost of Gas | $\$ 31.40$  <br> $\$ 0.2701$  <br> $\$ 0.2226$  <br> $\$ 0.0435$ $\underline{\$ 0.0444}$ <br>   <br> $\$ 0.3585$ $\$ 0.7111$ | $\begin{array}{lr}  & \$ 31.40 \\ \$ 0.3136 & \$ 0.3145 \\ \$ 0.2661 & \$ 0.2670 \end{array}$ | \$0.00 $\$ 31.40$ <br> $\$ 0.6721$ $\$ 1.0256$ <br> $\$ 0.6246$ $\$ 0.9781$ |


| C\&I Medium Annual/High Winter | Tariff Rate G 41: <br> Monthly Customer Charge | \$94.21 |  | $\begin{array}{rr}\text { \$94.21 } \\ \text { \$0.1992 } & \underline{\$ 0.2460}\end{array}$ |  | \$0.6339 | \$94.21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  | All usage | \$0.1557 | \$0.2016 |  |  | \$1.0497 |  |
|  | LDAC | \$0.0435 | \$0.0444 |  |  |  |  |
|  | $\begin{aligned} & \text { Gas Cost Adjustment: } \\ & \hline \text { Cost of Gas } \\ & \hline \end{aligned}$ | \$0.4347 | \$0.8037 |  |  |  |  |


| C\&I Medium Annual/Low Winter | Tariff Rate G 51: <br> Monthly Customer Charge <br> First 1,0001,300 therms <br> All usage over $1,0001,300$ therms <br> LDAC <br> Gas Cost Adjustment: <br> Cost of Gas | $\begin{array}{r} \$ 94.21 \\ \$ 0.1325 \\ \$ 0.1011 \\ \$ 0.0435 \\ \\ \$ 0.3585 \end{array}$ | $\begin{array}{r} \frac{\$ 0.1849}{\$ 0.1482} \\ \underline{\$ 0.0444} \\ \$ 0.7111 \end{array}$ | $\begin{aligned} & \$ 0.1760 \\ & \$ 0.1446 \end{aligned}$ | $\begin{gathered} \$ 94.21 \\ \$ 0.2293 \\ \hline \$ 0.1926 \\ \hline \end{gathered}$ | $\begin{aligned} & \$ 0.5345 \\ & \$ 0.5031 \end{aligned}$ | $\begin{gathered} \$ 94.21 \\ \$ 0.9404 \\ \hline \$ 0.9037 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| C\&l High Annual/High Winter | Monthly Customer Charge | \$314.05 |  | \$0.1635 | $\begin{array}{r} \$ 314.05 \\ \$ 0.2377 \\ \hline \end{array}$ | \$0.5982 | $\begin{array}{r} \$ 314.05 \\ \$ 1.0414 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  | All usage | \$0.1200 | \$0.1933 |  |  |  |  |
|  | LDAC | \$0.0435 | \$0.0444 |  |  |  |  |
|  | Gas Cost Adjustment: |  |  |  |  |  |  |
|  | Cost of Gas | \$0.4347 | \$0.8037 |  |  |  |  |


| C\&I High Annual/Low Winter | $\frac{\text { Tariff Rate G 52: }}{\text { Monthly Customer Charge }}$ | \$314.05 |  | \$0.1129 | \$314.05 | \$0.4714 | \$314.05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  | All usage | \$0.0694 | \$0.1480 |  | \$0.1924 |  | \$0.9035 |
|  | LDAC | \$0.0435 | \$0.0444 |  |  |  |  |
|  | Gas Cost Adjustment: <br> Cost of Gas | \$0.3585 | \$0.7111 |  |  |  |  |

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NORTHERN UTILITIES, INC.

## NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION

## SUMMERWINTER SEASON C\&I RATES

| Summer Winter Season <br> May 2012-October 2012 November 2012-April 2013 | Tariff <br> Rates | Total Delivery Rates (Includes LDAC) |
| :---: | :---: | :---: |
| C\&I Low Annual/High Winter Tariff Rate T 40: <br>  <br>  <br>  <br>  <br>  <br>  <br> First 75 therms <br> All usage over 75 therms <br> LDAC  | $\begin{array}{rr} \$ 31.40 \\ \$ 0.2701 \\ \$ 0.2226 & \\ \$ 0.0435 & \$ 0.0444 \\ \hline \end{array}$ |  $\$ 31.40$ <br> $\$ 0.3136$ $\underline{\$ 0.3145}$ <br> $\$ 0.2661$ $\$ 0.2670$ |
| C\&I Low Annual/Low Winter Tariff Rate T 50: <br>  Monthly Customer Charge <br>  First 75 therms <br>  All usage over 75 therms <br>  LDAC | $\begin{array}{r} \$ 31.40 \\ \$ 0.2701 \\ \$ 0.2226 \\ \$ 0.0435 \quad \$ 0.0444 \\ \hline \end{array}$ |  $\$ 31.40$ <br> $\$ 0.3136$ $\underline{\$ 0.3145}$ <br> $\$ 0.2661$ $\$ 0.2670$ |


| C\&I Medium Annual/High Winter | Tariff Rate T 41: | \$94.21 |  | \$0.1992 | \$94.21 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Monthly Customer Charge |  |  |  |  |
|  | All usage | \$0.1557 | \$0.2016 |  | \$0.2460 |
|  | LDAC | \$0.0435 | \$0.0444 |  |  |


| C\&I Medium Annual/Low Winter | Tariff Rate T 51: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Monthly Customer Charge | \$94.21 |  |  | \$94.21 |
|  | First 1,000 1,300 therms | \$0.1325 | \$0.1849 | \$0.1760 | \$0.2293 |
|  | All usage over 1,000-1,300 therms | \$0.1011 | \$0.1482 | \$0.1446 | \$0.1926 |
|  | LDAC | \$0.0435 | \$0.0444 |  |  |


| C\&l High Annual/High Winter | Tariff Rate T 42: <br> Monthly Customer Charge | \$314.05 |  | \$0.1635 | \$314.05 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  | All usage | \$0.1200 | \$0.1933 |  | \$0.2377 |
|  | LDAC | \$0.0435 | \$0.0444 |  |  |


| C\&/ High Annual/Low Winter | Tariff Rate G 52: | \$314.05 |  | \$0.1129 | \$314.05 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\xrightarrow{\text { Tonthly Customer Charge }}$ |  |  |  |  |
|  | All usage | \$0.0694 | \$0.1480 |  | \$0.1924 |
|  | LDAC | \$0.0435 | \$0.0444 |  |  |


| C\&/ Interruptible Transportation | Tariff Rate IT: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Monthly Customer Charge | \$170.21 |  | \$0.0407 | \$170.21 |
|  | First 20,000 therms | \$0.0407 | \$0.1299 |  | \$0.1299 |
|  | All usage over 20,000 therms | \$0.0347 | \$0.1108 | \$0.0347 | \$0.1108 |

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## VII. DELIVERY SERVICE TERMS AND CONDITIONS

## APPENDIX A

## Schedule of Administrative Fees and Charges

## I. Supplier Balancing Charge: $\quad \mathbf{\$ 0 . 7 8 7 7}$ per MMBtu of Daily Imbalance Volumes

- Updated effective every November 1 to reflect the Company's latest balancing resources and associated capacity costs.
- Daily Imbalance Volumes represent the difference between ATV and ATV adjusted for actual EDDs.
II. Peaking Service Demand Charge: \$ 13.10-11.03per MMBtu per MDPQ per month for November 20112 through April $201 z 3$.
- Updated effective every November 1 to reflect the Company’s Peaking resources and associated costs.
III. Company Allowance Calculation: $\mathbf{0 . 6 0 \%}$ - Provided in Attachment 3 to Schedule 10


## IV. Supplier Services and Associated Fees:

| SERVICE | PRICING |
| :--- | :--- |
| Pool Administration (required) <br> Non-Daily Metered Pools only | $\bullet \$ 0.10 / \mathrm{month} /$ customer billed @ marketer level |
| Standard Passthrough Billing (required) | $\bullet \$ 0.60 /$ customer/month billed @ marketer level |
| Standard Complete Billing (optional - <br> Passthrough Billing fee not required if this <br> service is elected) | $\bullet \$ 1.50 /$ customer/month billed @ marketer level |
| Customer Administration (required) | $\bullet \$ 10 /$ customer/switch billed @ marketer level |

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NHPUC No. }10\mathrm{ - Gas
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Northern Utilities, Inc.

## VII. DELIVERY SERVICE TERMS AND CONDITIONS

## APPENDIX C

## Capacity Allocators

Capacity Allocators shall be calculated and filed with the Commission each year with the Winter Cost of Gas filing. The following Capacity Allocators shall be applicable for capacity assignments during the period of November 1, $201 \underline{\underline{2}}$ through October 31, $201 z \underline{3}$.

Commercial and Industrial
$\underline{\text { High Winter Use } \quad \text { Low Winter Use }}$
Pipeline:
$17.4817 .36 \%$
87.09-55.58\%

Storage:
37.87-36.05\%
5.93-19.38\%

Peaking:
44.65-46.59\%
6.98-25.04\%

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# VII. DELIVERY SERVICE TERMS AND CONDITIONS 

## APPENDIX D

## Firm Sales Service Re-Entry Fee Bill Adjustment (continued)

The Re-Entry Fee shall be calculated and filed with the Commission each year with the Winter Cost of Gas filing. The following Firm Sales Service Re-Entry Fee Unit Charge shall be applicable for the period of November 1, 2012 through October 31, 2013.

| Effective Dates: | November 1, 2012 - October 31, 2013 |
| :--- | :--- |
|  |  |
| Annual Average Unit Cost: | $\$ 383.86 \underline{367.51}$ |
| 25\% - Annual Charge for Re-Entry Fee: | $\$ 95.96 \underline{91.88}$ |
|  |  |
| Monthly Unit Charge for Re-Entry Fee: | $\$ 8.00 \underline{7.66}$ |

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